

seventy-third

DISTRICT BUSINESS CONFERENCE



GOING DEEPER

OCTOBER 8-10, 2018

ALLIANCE BIBLE FELLOWSHIP

BOONE, NC

Conference Reports



ALLIANCE BIBLE FELLOWSHIP

WE ARE CALLED BY THE GRACE OF GOD, FOR THE GLORY OF GOD,
TO BECOME AND MULTIPLY FULLY DEVOTED FOLLOWERS OF JESUS CHRIST.

Dear Brothers and Sisters,

We are excited and honored to host you in Boone, North Carolina for our South Atlantic District Conference. Of course, Boone is the home of Appalachian State University, who very recently took top-ten Penn State to overtime in football (that's right, Mick!). There are 19,000 students at the University, and we consider it our own mission field.

Boone is also the home of Samaritan's Purse, which has over 800 employees. We are privileged to have a number as part of our church. We are deeply thankful for their ministries which include Operation Christmas Child, International and National Disaster Relief, and World Medical Mission, to name a few.

Boone has over a million and a half tourists a year – and you'll swear they are all on the roads when you stay with us! They come in the Summer to escape the heat (which is usually 10+ degrees cooler than the rest of the state), in the Fall for the beautiful trees changing color, in the Winter to ski, and in the Spring for the hiking, waterfalls and foliage. It is a great place to call home, and we are delighted to share it with you. We hope the trees are brightly colored by then, although Florence may have put a damper on this year's brilliance.

The staff and people of Alliance Bible Fellowship want to love and serve you well. If there is any way we can serve you better, please let us know! We want you to feel at home, and feel spiritually encouraged when you leave. We cannot wait to see you October 8-10.

An object of His grace,
Pastor Scott Andrews



District Superintendent Welcome

Dear Delegates,

It is my privilege to welcome you to the 73rd District Business Conference of the South Atlantic District. Every two years we gather as a district community to renew our “covenantal commitments” to one another and to clarify our partnership strategies toward fulfillment of our common mission. We are a Christ-centered, mission focused community of congregations and missional communities. This gathering provides opportunity to review our work together over the last two years and to look to the future with alignment of purpose and clarity.

This year our theme is “Going Deeper.” Deeper in our commitment to Christ’s Lordship and centrality in our life. Deeper in our ownership and commitment to the mission of God. Our plenary speakers for the services are Rev. Mitchell Gregory, Lead Pastor at Cary Alliance Church who will minister the Word on Monday evening and Rev. Terry Smith, Vice President of Church Ministries. Rev. Smith represents the Board of Directors and will bring the charge at the Tuesday evening Ordination and Consecration Service. Wednesday morning we will meet at the Table of the Lord and conclude our time with the elections.

We are featuring three conversations led by men with proven experience in their topic. We welcome these men to the Conference. Dr. Jason Hayes will lead us through a discussion focused on dealing with the pornography addictions that are impacting our communities. Stephen Scarrow, layman and son of Pastor Steve and Andrea Scarrow, will help us think through the creation and protection of safe campuses for worship. Jeremy Malick, Founder of Church Coach Ministries, will facilitate a conversation answering the question, “How can we get people to start thinking missionally and building authentic relationships?”

The Reports to Conference were posted on the District Web site two weeks before Conference, for you to review, print, and bring with you. The Conference Committees appointed by DEXCOM were also posted. All accredited workers and accredited lay delegates have the right to appear before any committee. Please contact the chairperson of any committee you wish to address.

Article IX of the District Bylaws require that “resolutions proposing new Bylaws or regulations presented directly on the floor at District Business Conference, shall first be referred to the appropriate committees, to include the Committee on Rules and Bylaws, before being discussed at Business Conference.” **Article XI** states that “Amendments to these (district) Bylaws may be made at any Business Conference by a two-thirds vote of the members present after overnight notice has been given. Please remember that all nominations from the floor must have prior consent by the nominee.

I look forward to our gathering in Boone and am praying that we will covenant together to “go deeper” in order to “go further” in pursuing obedience to our shared call.

Be Strong and Courageous,

MICK

Rev. Michael D, Noel, DMin

District Superintendent/District Shepherd



**Report of the Superintendent
To District Conference
The Alliance - South Atlantic District
October 2018**

We are “a community of Christ centered, mission focused congregations, sending our people back into their world with the Gospel of Jesus, a people of hope and blessing, always making disciples.”

REFLECTIONS:

The last several weeks have been for me a time of reflection, review and response. The reflection has been largely personal as I assess the chapter of life in which I find myself and discerning God’s call upon me. How will I pursue Him faithfully to the finish line. I don’t quite see that line yet, but I know it is just over the horizon.

July 31 I completed year eight as your DS. (you will remember our fiscal year was realigned by Church Ministries after my election in 2010 to coincide with the calendar year.) I am grateful for the opportunity to serve the South Atlantic District during these years. There has never been a dull moment. The scope of the work has stretched me in many ways. The joys, on balance have outweighed the disappointments. I am persuaded that our Lord is unlimited in generosity and grace. He chooses to highlight His own authority and transformative power by using our feeble efforts to accomplish His purposes.

REVIEW:

As I have reviewed our time of working together, I am thankful for your partnership in this big task. The many miles I have traversed the highways and byways of the Carolinas and Georgia have given me ample opportunity to pray for you and to reflect fondly on the evidence of God among us that motivates us to press on! The signs of life throughout the district and evidence of the Spirit’s activity among us is abundant.

Appendix I graphically summarizes our strategic priorities over this last term 2014-2018.

We continue to raise up new licensed workers from among us and recruit men and women with “the right stuff” to join us on mission. **Appendix VIII** provides an overview of the growth in our district’s leadership ranks. Kudos to the LO&CC members for their tireless efforts to accredit, license and qualify our workers. Without leadership multiplication the mission can not be accomplished. But, without intentional disciple-making, we can not develop leaders.

I appreciate the hard work being done by the District Discipleship Team, led by Reginald Screen to help us to **pursue intentional development of Christ-centered missional disciples.** I am thankful that we have trended up in our professions of faith and baptisms for the last several years. However, our latest annual report indicates that we stalled in that trajectory in 2017. **Appendix III.** I call upon the pastors and ministry leaders of every congregation and missional community to examine your own practices and prayer focused on the harvest. The essence of the mission is the introducing of more and more people to the Savior and inviting them to follow Christ with us. Let us not neglect the children and students in our discipling efforts. The DMM are resources at your disposal for training and coaching. **We stand committed to a sustained 5% annual**



increase in professions of faith, baptisms and group participation. We are confident that Reggie Screen's DM committee and disciple-making initiatives will yield the sustained fruit we imagine in our 5% annual growth goal. His report details the work being done in support of this major objective. **APPENDIX II**

Growth in our community of congregations and missional communities is another area for thanksgiving. While our strategies are adapting to the cultural and contextual realities around us, we remain resolute in our commitment to new church development. **Appendix VI**

- We believe that the development of new communities of Christ is core to mission fulfillment, beginning regionally and extending internationally. (Acts 1:8)
- We continue to encourage all our churches to consider the opportunity to become a "Greenhouse" church that intentionally identifies workers, provides training and empowerment and anticipates sending them for ministry to extend our gospel footprint in the region and internationally. Periodic training is offered through the South Atlantic Ministry Multiplication Center, a cooperative venture of the regional Alliance districts. The SAD was the organizer of this group which now functions under the oversight of Church Ministries.
- Our general policy for new church development is **reproduction** or **adoption**. We have stopped attempting to "parachute" plant new ministries. This approach is expensive but more importantly, has a low success rate. We believe that organic growth through connection/sending with an established Alliance church is the path to sustainable vitality and growth. Therefore, we are calling upon capable churches to accept the challenge to extend their gospel footprint in their parish by launching satellite campuses. Every MEG group has been challenged to pray and plan together to launch new communities of Christ every 2-3 years.
- Another innovation for new church development is Missional Communities. **This approach recruits groups of 8-12 adults to experience Christ together, develop community together and engage in mission together.** This strategy furthers mission, identifies and develops leadership and focuses activity narrowly on discipleship rather than growing the infrastructures of traditional church. A "missional community" is distinct from "congregational community." This innovation is "a strategy," not "**the** strategy" for initiating new ministry venues in the district. **Missional Community** is an alternative/developmental unit that will help us to continue our quest to reach "every man, woman, child living among us with the Gospel." We believe that, in some cases, over time, networks of Missional communities will emerge, that when linked together, will have a public face in a public space that look much like "traditional congregations." The difference will be in the behavioral expression of their priorities and values.
- Secondly, we seek independent ministries that share our vision, values, core theology and are interested in a formal partnership with the Alliance for mission. The MEGS are specifically challenged to work together to identify good candidates for adoption or affiliation. We are currently in conversations with churches in: Lawrenceville, GA; Marble Hill, GA; Clarkston GA(Ethiopian-Oromo); Raleigh(Spanish language); Belmont, NC.



Missional Engagement and Corporate Generosity in Mission Giving remains a point of focus for us. *Our commitment to beings an Acts 1:8 people is urgent and calls us to encourage consistent and even sacrificial giving to both the **MSad Fund** and to the **Great Commission Fund**.* In an effort to better resource our churches, Rev. Kris Gerow is now serving the district full time as Mission Mobilizer and Communications Director. We believe that every pastor is ultimately responsible for keeping his flock informed and aware of options for engagement in our shared mission- both regionally and internationally. Kris will be working with his team to get timely information to you and to train local mobilizers to keep “the fire burning.” **APPENDIX IV**

mSAD giving has kept pace with our 5% annual growth goal. Pastor- Thank you for monitoring your church contributions regularly and fulfilling the 5% giving standard established by the churches of the District.

South Atlantic Alliance Giving to mSAD

2014	\$505,765	2015	\$537,700
2016	\$551,722	2017	\$577,778

South Atlantic Alliance Giving to GCF

2014	\$1,317,423	2015	\$1,338,285
2016	\$1,440,419	2017	\$1,411,802 (-2%)
2018	\$ 830,401 (thru June/\$1,661,000 annualized +17.6%)		
	(+ \$343,577 +26% 2015-2018 annualized)		

Based on mid year reports, It appears that we have fallen behind our mSAD church giving goal for 2018 while getting back on track with support for the GCF. 2017 was a down year for church contributions to the GCF.**(-2%)** However, the offerings of individual donors, living in the district resulted in a net giving increase over the previous year. Our objective is to sustain a 5% growth rate in support for Mission South Atlantic District and Great Commission Ministries.

The support of our churches for Puerto Rico in her hour of need is testament to our corporate generosity as a district family. Nevertheless, we have more to do to embed in our culture a generous spirit toward mission. I will be working with Pastor Carlos Velez, who has expertise in teaching Biblical stewardship principles to develop a two-fold initiative to help pastors and their congregations to develop financial freedom and increased corporate generosity in mission. As envisioned, the project will include teaching, provision of resource options, scholarships for Pastors to increase their own financial standing, and making ongoing coaching available. We will integrate resources from the NAE national initiative in which the National C&MA is participating.

Dr. Scott Borderud will present his report to the Conference that will detail the strong financial position of the district. We say thanks to Scott for his eight years of service as the District Treasurer as he concludes. Scott has worked closely with the staff to install strong financial systems and policies that have been consistently commended by the auditors.

Envision Atlanta is a major component of our mission engagement strategy.

Envision Atlanta continues to develop rapidly under the guidance of Pete Brokopp. **APPENDIX V** There is a high level of ownership and enthusiasm for this ministry among our churches. The site was fully booked this summer with requests to participate from much of the East Coast. DEXCOM authorized up to \$100,000 in



start-up expenses over three years with the expectation that during this time we will also see the launching of a network of missional communities among the refugee “villages” where Envision workers live. Last report was that six missional communities have been launched.

Re-tooling Staff

Recently your District Staff has been responding to unplanned and unforeseen staff transitions. Bill Jewell’s resignation took us by surprise but we wish him Godspeed as he pursues God’s call on his life! I appreciated his dry wit, his analytical capacity and helpfulness as a conversation partner in discerning strategic direction for difficult issues. He led our efforts for continuous improvement in our systems. He did a great job improving our capacity to serve the churches. I have attached a summary of the many projects he initiated. **Appendix IX.**

As we analyzed the job description Bill filled and the perceived needs of the district over the next few years it seemed appropriate to redistribute the Ministry Center work load in a different staff configuration. In collaboration with and the approval of DEXCOM the following position adjustments were made.:

[1] Tajhia Corl was promoted from Administrative Bookkeeper to Office Manager. She retains the bookkeeper functions but is also first officer in the office when the DS is on the road.

[2] Kris Gerow was hired full time as Director for Missions Mobilization and District Communications. He comes to the MC from First Alliance Church, Franklin, NC where he served with distinction as Youth Pastor and then Associate Pastor. He and his wife Jamie possess a passion for missions mobilization. They both bring communications experience and knowledge that will serve our district well. Kris has picked up where Bill left off and your District Ministry Center continues to become more efficient. Kris will lead the effort to improve our communications as a priority.

(3) Jeff Hober has been appointed LO&CC Moderator. The District now has **263 licensed workers**(07/30/18). This number continues to grow with the addition of Envision, and the accrediting work generated by schools in our region. The candidate will have the capacity to pick up the administrative aspects of the role. The position will be funded part time. This is a return to our previous arrangement during my first term.

(4) Three Directors of Pastoral Care (Ken Otto, Bruce Bliss, Jeff Hober) continue to serve the district, each has responsibility for a group of MEGS. **APPENDIX X**

Together, your district team desires to lighten your load and support you in the vision God has given you.



Concluding Thought:

Conference will express itself with regard to district leadership for the next four years. As I finish my second term, I remain focused on our major objectives:

1. Leadership Development- ***“for Christ-for His mission”***
2. Generous Support for the mSAD and GCF – ***home team(the Alliance) first***
3. Discipleship Multiplication – ***professions/baptisms/dgroup participation***
4. Community Multiplication- ***congregations and missional communities***
5. Engagement with our International Mission-***sending the called and supporting the sent***

Respectfully Submitted-

Mick Noel

Rev. Michael D. Noel, DMin



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Appendix I

2014-2018 Strategic Agenda



APPENDIX II

Dr. Reginald Screen

Assistant to the DS- Ministry Development

I want to thank Dr. Michael Noel and DEXCOM for the privilege of serving as the Assistant to the Superintendent for Church Ministry Development, under which falls the responsibility of S.A.D Disciple Making Ministries (DMM). Additionally, I would like to thank The Disciple Making team for their partnership in ministry: Daryl Handy, James Hatcher, Ben Landis, and Halle Pilkington.

The DMM exists to help district churches fulfill the Great Commission (Matt. 28) mandate of making disciples who make disciples. The DMM is fulfilling this role through the following:

1. Partnering with pastors and churches to refine/strengthen their current approach to making disciples.
2. Partnering with pastors, churches, and leadership teams to develop a simple, repeatable, transferable, and scalable disciple making approach.
3. Creating impactful discipleship encounters through PowerTime Camp, Middle and High School Retreats, Children's Ministry, and other events.

The Goal: The DMM's measurable goal is at least 20% growth in our district churches disciple making capacity revealed in professions of faith, baptisms and discipleship groups participation.

The Last Two Years:

Over the past two years, the DMM has engaged in the following:

- We have been able to present the disciple making principles regarding the importance of context, content, and conversion in all 11 MEGs.
- We have kept the discipleship conversation going with as many district pastors as possible through one-to-one conversations and MEG interactions.
- We have continued conversations with other senior leaders from other C&MA districts and in other tribes regarding their approach to disciple making (what is working well and what is not working well).
- We have facilitated two Learning Communities immersions in the Atlanta area with the goal of building a greater discipleship competency and capacity.
- We have engaged with our youth with camp and retreat ministries.
- We have worked with the Children's National Director to establish a children's ministry regional connectors' presence.
- We have participated in hundreds of hours of leadership, project, and content coaching

What's Next:

As stated in my last two reports, there is no district mandate concerning what type of discipleship system or strategy a leader or church uses. However, there is a district expectation that disciples are being made and that there is a simple, repeatable, transferable and sustainable system in place. Our goal is to honor the Lord through making disciples. A biblical disciple is someone who understands, lives out, and trains others to understand and live out the *will* of God, the *ways* of God, and the *works* of God as exemplified and expressed in the Lord Jesus Christ.



Our focus moving forward is on helping each church in the district work through the five V's and creating a discipleship and mission culture: Vision, Values, Vehicles, Vocabulary, Valuation (Dashboard).

To reach the 20% growth, the following Strategy will be employed:

1. Create a greenhouse and missional discipleship training pathway for churches in the district.
2. The DMM's team will continue to preach, teach and highlight the importance of discipleship and mission in our local churches. The goals are to connect, to learn from the leaders, and to discover the most appropriate ways for the district to support and resource our leaders in their discipleship efforts.
3. Continue to facilitate onsite Learning Communities - Learning Communities are designed to help leaders and their teams grow and develop a discipleship and missional mindset. The learning community provides the needful context in which leadership can discern the times and then receive the tools to respond accordingly.
4. Establish virtual greenhouses, discipleship, and missional training.
5. Train at least 3 Gospel Coaches to undergird a discipleship culture.
6. Continue weekly coaching.
7. Continue to work with Toccoa Falls College regarding discipleship and mission.
8. Strengthen the Children's Discipleship Regional Connector Initiative.
9. Work with the Youth Point Person to establish an effective leadership pipeline and two training events each year.

Power Time Camp (submitted by Rev. Paul Titus)

Our leadership is still very much in place from previous years. Brian Schmidt will once again be our children's speaker, and Virgil Adams will be invited to speak to the teens. We don't have an IW speaker yet as we are waiting to hear back from Kris Gerow about schedules. Finances have been good recently, so we are keeping registration cost unchanged from 2016 at \$275.

Moving forward, rather than having rising 2nd-graders be the youngest age, we are planning to change that to rising 3rd-graders. There are typically only a handful of rising 2nd graders, and a good number of them tend to have homesickness and other issues.

We will also be changing the ages of the four groups. This was due not only to the change above but to the perceived maturity levels of the campers of different ages and the high proportion of campers in the High School camp that sometimes stresses the counselor and facility loads.

In essence, the change will be as follows:

Primary: rising 2nd and 3rd graders → rising 3rd and 4th graders

Junior: rising 4th and 5th graders → rising 5th and 6th graders

Middle School: rising 6th-8th graders → rising 7th-9th graders

High School: rising 9th graders through graduating seniors → rising 10th graders through graduating seniors

In other words, this is just changing "grade entering" to "grade completing", which is more contiguous since camp happens only about 2 weeks after the end of school. We expect to field a little bit of discontent due to the changes, but all the age-group leaders, as well as the kids' speaker, think they are for the best.

District Youth Camp (submitted by Rev. James Hatcher)

Where We've Been



2018 Spring

Winter Blast: Kingdom Come

JAN 15-18: Our annual Ski Retreat was really something special. We partnered with 9 churches, not including the 3 churches in Asheville for the weekend: Cary Alliance [Cary, NC], Crossview Alliance [Fayetteville, NC], 1st Alliance LEX [Lexington, NC], New Hope [Angier, NC], North Ridge [Raleigh, NC], 1st Alliance ATL [Atlanta, GA], 1st Alliance Toccoa [Toccoa, GA], Lilburn Alliance [Lilburn, GA], and WarHill. Pete Brokopp and Jim Hatcher taught on UP, IN and OUT, engaging students in how to encounter Christ on a personal level, as God's family, and how to lead unbelievers to encounter Christ.

Envision Atlanta joined us once again as they helped facilitate our outreach for the weekend. It has been a huge blessing to partner with them for all our retreats in order to maximize their face time and influence with our District students.

Leader's Retreat: Pawley's Island

MAR 3-5: The South Atlantic District held its first retreat weekend for full time, part time, and volunteer youth pastors/leaders. The retreat was hosted at a beach house on Pawley Island, South Carolina and welcomed 17 people, including children - literally embodying the value we share of family on mission. The theme for the weekend was based around work and rest - doing kingdom work *from* a place of rest as opposed to working *to* rest. Sam Breen was our co-leader for the weekend and taught on the 3DM rhythms from rest, the 3 A's [abundance, approval and ambition], and the disciplines of abiding.

The retreat was a tremendous success, as everyone without exception shared that they heard from God in new and unique ways and that despite coming into the weekend burned out, they received a deep rest. We also reached a new level of unity which has been difficult to attain with the distance between our churches in the District; however, by the grace of God the group left with a deeper sense of kingdom family and trust towards one another.

2018 Summer

Envision Partnership

JUN-AUG: We have enjoyed a strong partnership with the Clarkston Envision Campus this summer, adopting their interns and visiting youth groups each week. The Envision plant has been a strong rallying point for our youth ministry team to meet with and encourage District youth pastors and their students as we organize regular prayer nights, worship gatherings and community outings.

We were able to host Cary Alliance, North Ridge Alliance, and First Alliance Toccoa for talent shows, game nights and trips to Stone Mountain. Rockdale and Lexington Alliance churches joined us for a night of worship and testimony as we celebrated all God has done this summer.

Montagnard Youth Association of C&MA

AUG: I was able to team up with Wade McGarvey and the Montagnard Youth Association to help train 13 District Churches between Charlotte, Greensboro and Raleigh, NC.

We facilitated training on how to lead students in repentance, how to foster a heart for the nations in our students, how to get them engaged in the Word, and how to effectively share their faith.

Youth Leader Huddle



AUG: We are launching our second District Leader's Huddle and anticipate having 15 participants. There will be 4 monthly Leader Training sessions w/ Sam Breen and myself, each lasting 90 min, where we will have Team Time to update and connect, followed by a time of teaching. Each leader will have space to process the teaching for application to their individual youth ministries. The leaders involved are paid, unpaid, and support youth staff. Each of the 4 training huddle times will culminate into our second Leaders Retreat in Asheville, NC in November.

Where We're Going

2018 Fall

Middle School Beach Retreat

OCT: Middle School Beach Retreat will once again be held at Myrtle Beach Christian Retreat Center, October 12-14. The theme will be 'Anchored' and will focus on teaching students how to fully engage the Word of God. Envision will join us to lead our outreach project in partnership with Myrtle Beach Town Hall, Dan Kirk will be leading the Prayer Team and Sam Breen will be leading our Pastor Training Team.

Biannual Leaders Retreat

NOV: This November we will host our second Biannual Leader's Retreat in Asheville, NC. Sam Breen and Jim Hatcher will plant the content. We are currently recruiting someone to assist with logistics and administration. If interested, please contact jim@lilburn4jesus.com.

LIFE 2019

We have already begun to promote LIFE 2019 to our District area churches. We are working to get a list of fundraising ideas to leaders soon. We are excited to have two representatives from the LIFE Team serving in our District-- Kelly Miller and Rachel Keeler.

All Nations Institute

With the launch of the All Nations Institute, a site location for Crown College at Lilburn Alliance Church, we are excited to begin to promote to District leaders' opportunities for up-and-coming youth workers. All Nations Institute exists to graduate students debt free and mission ready, and in this have an appealing internship program designed to allow students to receive hands-on ministry experience in area churches as they work toward their degree. More information will be available soon.

Children's Discipleship Ministry (submitted by Halle Pilkington)

Our Children's National Director has established a 3-year plan for districts to help those who work and volunteer in children's ministry to connect and share resources. Regional Connectors are individuals who are responsible for a specific area of the district to connect and build relationships with churches in the CM&A who either have a children's ministry or wish to create a children's ministry. Halle Pilkington serves as our Regional Connector.

The purpose of the regional connector is to equip and care for Children's ministry volunteers and workers so that they can build a strong foundation for all children in building up the body through the Great Commission. We will recruit leaders, develop the programs, equip (through coaching, communicating, training, and creating resources), and build a foundation that is simple to implement and complete.

Our goals are to communicate and build relationships so we can: a) begin to distinguish churches with the potential to coach (equip and care for) smaller churches in their areas, b) offer individual coaching for setting a vision and creating a children's ministry that fits the culture and nature of a new or existing church in the



beginning stages of planning, and c) have continuous exposure to pastors and volunteers so they feel involved in the bigger picture.

We would also like to have a yearly conference/retreat for ministry leaders that provides a time of soul care, education, and brainstorming/networking sessions. We are also working to create an updated call list and system to check in with each church and ministry that would like to stay connected. Lastly, a Facebook group has been set up to help ministry leaders find resources and send encouragement.

Final Thoughts

It is still imperative that Christians are equipped to fulfill the Great Commission (make disciples of all people groups). Making disciples is not a microwave or haphazard process. Eugene Peterson says that discipleship is “A Long Obedience in the Same Direction.” Discipleship is a process that is methodical and multipliable; thus, we will seek to patiently and methodically expose, education, equip and empower district leadership with a discipleship system that is simple, repeat, transferable, scalable, and sustainable. As reported in my previous reports, for congregations that already have an effective discipleship system in place, we seek to learn, pass along best practices, and coach (when invited). The DMM understands that where we currently find ourselves (the lack of biblical discipleship in most cases) did not happen overnight, and effective disciple making will not happen overnight. The DMM team solicits your partnership and prayers in reaching these discipleship goals.

In vital union with Christ,

Dr. Reginald S. Screen



APPENDIX III
Select Discipleship Indicators
 South Atlantic District
 Health Statistics – 2017 Annual Report

Participation:	2014	2015	2016		2017
	8,118	7,811	8,335	<u>Members</u>	8,596
	13,471	13,450	13,935	<u>Members + Adherents</u>	15,882
	11,184	10,739	10,876	<u>Worship Attendance</u>	10,854
	4,698	4,937	4,959	<u>Small Group</u>	5,165
	1,796	1,783	1,814	<u>Youth Group</u>	1,783
	n/a	2,456	2,566	<u>Children</u>	2,770

Evangelism:	2014	2015	2016		2017
	391	360	271	pfchld	202
	174	200	221	pfy	177
657	619	556	pfyadlt	345	
	1,222	1,179	1,048	total pf	724
	297	383	314	baptisms	338
10.92%	10.98%	9.64%	pf/wor.att.	6.67%	



APPENDIX IV

Kris Gerow

Director of Missions Mobilization & Communications

MISSIONS MOBILIZATION

-Goal: Deeper engagement with Alliance missions and our District International Workers. As Steve Beirn states it in his book “Well Sent”, “missions has never been seen as a piece of the ministry pie but as the hub of a wheel, central to everything. How are we assisting churches to accomplish this?”

Reported Activity

1. **Called Ones Conference:** September 7-8, 2018 at Ridgecrest Conference Center. The purpose of this event is to take a more active role as a district (alongside of National Office) in the recruitment and process of new Alliance workers both Internationally and Domestically. When churches send their own, they will be invested and engaged naturally.
2. **“Lunch Link” Webinar:** I have been hosting a prayer Zoom/Webinar meeting the last Monday of each month with the purpose to hear updates from our International Workers and pray for them. This accomplishes two things- First, it connects our District with our International Workers on a consistent basis and Secondly, ministers to them. We have hosted three webinars and these have been very encouraging to our International Workers.
I am also in the process of planning the next quarterly webinar to train church mission mobilizers.
3. **Mission Emphasis Tour:** I have sent out brochures introducing our International Workers that are on tour this year to our churches via both email and USPS. I am also hosting a briefing/welcome for our International Workers to welcome them to the district and go over procedure August 23, 2018 in Charlotte. My hope is to increase from only 45% of our churches holding a Missions Emphasis over the last two years. I have put together a list of churches that I will be personally engaging with (by either personal visit or phone call/skype) to work with them to schedule one of our International Workers.
4. **Church Mobilizer/Pastor Meetings:** I have met with church mobilizers both in person and over the phone including Calvary Alliance Church in Hiawasse GA, First Alliance Church in Franklin NC, Mission Community Church in Sylva NC, and Faith Community Church in Garner NC. I have also begun to travel to our District churches on Sundays to observe how Alliance missions is promoted during Sunday morning worship services and so far I am very encouraged by what I am seeing.

Future Goals

1. **District Converge Conference:** I am planning to hold a conference modeled after Converge that happens in January of every year at National Office for missions leaders. I am planning to hold this in the spring at Ridgecrest Conference Center and I will invite all church mission mobilizers/pastors for a 1 night/2 day event.
2. **Monthly Church Mobilizer Update Emails:** I will begin this month to send out a monthly email to all church mobilizers with brief highlights of Alliance ministry updates (i.e. John Stumbo’s blog etc.) and District International Worker prayer requests.
3. **Engagement with TFC:** As part of my ongoing involvement with new worker recruitment, I will be engaging with Forest Schell at TFC as they work through accreditation and the new worker process.



DISTRICT COMMUNICATIONS

-Goal: Tell the story of District ministries both domestically and globally. People use many different forms of communications so the District needs to be using multiple forms of communications to tell the story.

1. **Facebook Page:** I have developed a Facebook page for the District for the purpose of sharing immediate updates and engage the community on Facebook that spans across generations.
2. **Newsletter:** The District newsletter will go out this month.
3. **District Business Conference:** I have been busy taking over the responsibilities formerly covered by Bill Jewel and I have been working with both Tajhia and Lynn to make sure all the tasks are covered to have a smooth Business Conference.
4. **Website and Application Management:** Since becoming full-time, I have been busy maintaining and exploring the District office's use of applications and software. Many of these applications will no longer be needed, after careful evaluation with Tajhia and Lynn. Many of these applications will need to be fully implemented, such as transitioning our office to Airtable for a District directory instead of Access and Process Street for LO&CC (a webinar is being scheduled to train and orient LO&CC on this procedure once a Moderator is set).

Respectfully submitted,

Rev. Kris Gerow

Director of Missions Mobilization and District Communications



APPENDIX V

Pete Brokopp

ENVISION ATLANTA

Report to District Conference --2018

Last year at the time of the district conference, EA had just finish a soft start, even as most of our staff were moving into our homes. Over the past year, we have learned a lot and seen God's blessings; as we finish this first year, we are utterly amazed by what God has done. Here are some of the highlights of this year.

- We finished our first official summer, hosting about 152 people from 14 churches.
- 87 people come to Christ this summer alone!!
- 14 emerging missional community/house churches have been planted! We call them emerging missional communities until they meet the qualifications of a missional community/house church.
- We hosted 9 incredible interns this summer.
- Our philosophy is to bring ministry to the refugees while living and working among them. We began with 1 apartment and have expanded to 8 locations (6 apartment complexes, and two houses near by). The Lord has provided the means to fund each location.
 - One apartment has been donated by the apartment complex because of the impact they saw EA was having.
 - We are also renting a 2400 sq feet basement in another apartment complex. We received a gift to pay a contractor to build structures within the basement to standards so it will qualify as a place for a licensed after school program. We have finally received the permit and started construction.
- In Dec 2017, we hosted a Christmas party in partnership with "Feed His Lambs," and gave out 120 gift boxes. We took this opportunity to share the Gospel.
- We collected and distributed over 200 backpacks with school supplies for the start of the 2018-19 school year.
- We hosted a team from Greater Faith Vision who sent a team of eye doctors. They were able to give 300 eye exams to refugee and workers and will be cutting and sending free glasses.
- We have developed partnerships with three organizations -- Ethne clinic, Justice Gospel Mission, and World Relief.
 - Ethne clinic is a medical mission looking for a church planting arm that could follow up on contacts they make. Our partnership gives us a clinic to help people we work with. It also opens the door for medical short terms teams.
 - Justice Gospel Mission gives us legal assistance to help refugees who need it.



- World Relief offers us assistance for many refugees issues but especially citizenship classes.
- This year, we were donated 4 vehicles, and churches raised money to buy a 15 passenger van.
- We hosted a monthly trip from Toccoa Falls college. Students were engaged in various ministries in Clarkston.
- Our children's ministries team began a daily story time that includes a Bible story reading, and then help with homework.
- The children's ministry team received training and licensing to run after-school programs. They have begun the process to start two programs.
- ESL (English as a Second Language classes) began with a "soft start." We now have classes in 2 apartment complexes and the library. We have also started a program where we teach individuals in their apartments. We are connecting volunteers and staff to refugees.
- Our window washing business is self-sustaining, and we are getting ready to hire our first refugee.
- We hosted 2 Renew the City events -- service days that allow churches, groups, and individuals to work on community projects in and around Clarkston. We put on 3 additional community service days for large churches in the area. Dekalb county has given us an award for community impact.
- Our staff has grown. We have added Dann and Tammy Johnston, and John Thar. Rachel and Austin Keeler have moved from mid-term status to long term staff. Ron and Wendy Baum have been volunteering.

We would like to thank the District for your support, and all the churches who have come served with us. We would not exist without the financial support our missionaries receive from the churches and individuals in this district. Thank YOU!

Pete Brokopp



Appendix VI
NEW Church Development 2014-2018 (Goal 20)
(includes congregations, campuses and missional communities)

1. Tifton-Moultrie- (campus of Friendship Alliance)
2. Cordele GA (campus of Friendship Alliance)
3. Summit-Easley SC (campus of Summit Upstate)
4. Redeemer Fellowship, Wilmington NC
5. Grace Montagnard Alliance Church, Charlotte NC
6. Calvary Alliance Church, Hiawassee GA
7. Faith Community Church, Garner NC
8. New City Fellowship, Sumter SC
9. Bunong Bible Alliance, Greensboro NC
10. Shalom Ethiopian Evangelical Church Avondale Estates-Atlanta GA
11. Haitian Evangelical Community Church Raleigh NC
12. Ethiopian Evangelical Church, Charlotte NC
13. Summit-Travelers Rest SC (campus of Summit Upstate)
14. Summit-Greer(campus of Summit Upstate)
15. Windborne Church, Athens GA
16. LDGKS, Clarkston GA
17. The Gathering in the Rock, Reidsville GA
18. Coastal Church Network, Myrtle Beach SC
19. Envision Jesus, Clarkston GA
20. French African Fellowship(Lilburn Alliance campus)

[NOTE: there are currently 4 conversations with independent congregations, some or all of which may join the district in 2018]



APPENDIX VII

Congregational Status Changes **August 2016 – July 2018**

August 2016	Addis Hiwot Ethiopian Evangelical Church, Charlotte NC Haitian Evangelical Community Church, Raleigh NC	Ceased Affiliation Developing
March 2017	Ethiopian Evangelical Church, Charlotte NC	Developing
May 2017	Summit Church, Asheville NC	Closed
August 2017	Beth-El Alliance Church, Savannah GA Windborne Church, Athens GA LDGKS, Clarkston GA The Gathering in the Rock, Reidsville GA	Closed Developing Developing Developing
September 2017	Sought Out City Church, Winston Salem NC Coastal Church Network, Myrtle Beach SC	Affiliated Affiliated
October 2017	Homer Alliance Church, Homer GA	Closed
February 2018	Sought Out City Church, Winston Salem NC	Ceased Affiliation

APPENDIX VIII

Licensed Workers Report **Ordinations and Consecrations 2017 – 2018**

Ordinations

Ndum Bunjang	Evan Jensen
James Quigley, Jr.	Benjamin Riche
Brent Skelley	Brian Baldwin
Blake Sorie	Terry Carlton ***
Estifanos Choforo***	Nathan Forrest***

Consecrations

Chhon Andra Kojap ***

Note: ***approved for and to be ordained/consecrated at this District Conference



Categories of SAD Licensed Workers

A total of 263 individuals are licensed by the South Atlantic District

Ordained Official Workers – 141

(including 4 temporarily Unassigned Workers)

Consecrated - 5

Provisional Official Workers – 44

Retired Official Workers – 67

Church Ministry Workers – 4

Lay Ministry Workers – 2

On Special Assignment Workers – (included in above categories)

College Personnel – 8

Envision Atlanta – 5

Military Chaplain – 4

College of Prayer – 3

Other: Non-Alliance - 22



Appendix IX

Catalogue of Ministry Center Systems and Support Projects

Communications

- Developed branding kit- new logos, fonts, and criteria for communications
- Created online brochures for discipleship ministry
- Designed monthly newsletter for GC women (monthly in 2017); trained replacement
- Designed and developed website for GC Women (2017); trained replacement
- Created fillable form for 501(c)3 requirements for churches
- Redesigned designed newsletter to make it responsive for cell phones
- created brochure for 8 Steps
- Reformatted multiple documents and created forms for multiple functions

Retreats

- 2017 Men's Retreat
- Created all presentation data for GC Women Retreat (2017 and 2018)
- Implemented licensing process for CCLI compliance for retreats

LOCC

- Created process flow chart for LOCC
- Created simplified chart of license requirements from Alliance Manual and LOCC Manual
- Created online tracking process for all accredited workers
- Created online collaborative tracking process for all personnel in accreditation process
- Set up project management for LO&CC

Office Functions

- Created and organized folder tree for 8,000 files on District server
- Processed over 20,000 emails
- Created online relational database for all personnel and churches of district
- Created flow chart for ADF loan process
- Implemented form for simplifying DEXCOM mid-year voting
- Coordinated refresh of office- repainted, re-wiring for data, and data ports
- Joined board of office complex and helped lead \$300,000 renovations to building
- Moved office staff to Office 365 email and documents for offsite access
- Changed domain name of website and email
- Developed new website
- Created searchable archives for 10 years of conference and DEXCOM minutes (previously required to open each minute separately).



Digital Improvements

- Created online forms for all district functions (Powertime, WinterBlast, Middle School Retreat, District Conference, EQUIP, etc.)
- Created online payment portal for all district functions
- Created online donation portal for website
- Developed forms and automated database to process 15,000 cells of information for Powertime Camp
- Created mobile app (primarily used for Conference documents)
- Set up Zoom for office personnel; created access for Missions, LIFE, and Montagnard groups
- Created online automated process from organizing missional communities with Articles of Incorporation, 501(c)3, and financial accountability
- Designed automated collaborative checklist for accreditation process of churches, including complete online instructions
- Developed online tutorial and checklist for completing initial stages of LOCC process
- Implemented process for secure and legal digital signatures for documents
- Implemented electronic tracking of expenses and mileage for staff with internal controls
- Created online reimbursement forms for IW's and LOCC members
- Created district personalized link shortener to brand all links

Envision

- Developed all the internal legal and organizational process infrastructure for Envision
- Created automated hiring process collaborating between Envision Atlanta, the National Office and the District
- Developed flow chart for hiring process for Envision Atlanta
- Created automated onboarding for Envision personnel to secure proper documentation
- Created blueprint for establishing Envision sites
- Created salary structure and determination process for Envision personnel
- Established parameters for retirement, insurance, and taxes for Envision
- Secured 501(c)3 for Envision
- Developed Board structure of Envision Atlanta
- Secured necessary insurances for Envision Atlanta
- Created 30-page Employee handbook
- Developed Articles of Incorporation and Bylaws



Appendix X

Directors of Pastoral Care and Development

Bruce Bliss, North Georgia MEGS

My pastoral care ministry usually consists of phone calls, personal appointments, and visits to Sunday worship services. Several times this year I have walked with our pastors through difficult times. I also participated in the three north Georgia MEGs during the first part of the year.

My development ministry includes oversight of our District's Ministerial Studies Program (MSP) and as a member of the LO&CC I am currently mentoring 9 individuals.

Jeffrey Hober, Carolina MEGS

During the past year I have continued to build relationships and offer my support to the pastor's of the Carolina Upstate MEG, the Triad MED and the Raleigh MEG. It has been my joy to participate in their lives through visits, calls, emails, and texts. I have committed to pray regularly for the pastors, their families, and their ministries and to be available for opportunities of ministry and support.

Kenneth Otto: Coastal, Low Country, S. GA MEGS

As Director of Pastoral Care and Development, I have had a very successful year bonding with and ministering to the churches under my care. I was able to attend nineteen of the twenty MEG meetings which gives time for bonding. I have also been able to attend services with or preach in all but four of the churches under my care.

I have had the privilege of bonding with pastors through phone calls, for prayer and encouragement as well as through text messages. I have found that Facebook has been a great tool for following the lives and activities of many of my pastors as well as their families. The Tuesday staff conference calls are a great source of information and encouragement.



Appendix XI

DEXCOM Report

Dear Brothers and Sisters of our Coming Lord,

It has been a pleasure to work alongside the members of the District Executive Committee and the District Superintendent. Below is a report of our activities and resolutions to be forwarded to the District By-Law Committee for consideration. All minutes and recorded votes are available from me should you have any questions.

October 12, 2016	- DEXCOM meeting
October 19, 2016	- DEXCOM e-mail vote
December 20, 2016	- DEXCOM e-mail vote
February 27, 2017	- DEXCOM meeting
March 10, 2017	- DEXCOM e-mail vote
May 9, 2017	-DEXCOM conference call
June 13, 2017	-DEXCOM e-mail vote
August 21, 2017	- DEXCOM meeting
October 25, 2017	- DEXCOM email vote
February 26, 2018	- DEXCOM Meeting
June 7, 2018	- Executive Committee conference call
Jun 15, 2018	- DEXCOM e-mail vote
July 1, 2018	- DEXCOM e-mail votes
August 27, 2018	- DEXCOM meeting

The following resolutions are being forwarded to the by-laws committee for consideration:

From 8/27/18 -

MOTION: to forward our recommendation to remove Article X Section 10.3 District Procedures C. from our by-laws at the next Business Conference

ACTION: APPROVED unanimously



From 2/27/2017

Recommendation from report:

The current District Bylaws require twelve years of ministry to serve on the LO&CC. National Bylaws require eight years of ministry to serve as a District Superintendent. The LO&CC approved a motion recommending to DEXCOM the change of District Bylaws to eight years for serving on the LO&CC. DEXCOM also approves of this recommendation.

ACTION: Approved unanimously

Respectfully Submitted,

Benjamin Marsh

District Secretary



Appendix XII

Great Commission Women Report

The instructions of the LORD are perfect. The decrees of the LORD are trustworthy. The commandments of the LORD are right. The reverence for the LORD is pure. The laws of the LORD are true. They are sweeter than honey. They are sweeter even than honey dripping from the comb. Psalm 19:7-10

This passage of Scripture was chosen for our Spring Retreat 2018 – the highlight of events each year! We hear many messages throughout the year. This year at retreat was out-of-the-ordinary.

Retreat & Keynote Speaker:

With a burdened heart for MORE of our inner struggles to be met, I asked a lovely, Christian psychologist from Hattiesburg, Mississippi, to be our keynote speaker, Dr. Beverly Smallwood. Not realizing that professionals receive “big” money for weekend ministry, I never thought to ask Dr. Bev if she had a fee. Talking together as retreat came closer, I realized I was in “way over my head” – and praise the Lord, Dr. Bev came! In fact, instead of receiving from us, Dr. Bev gave all her honorarium to Cambodia – those needing rescue from the sex trade. I gave Dr. Bev the go-ahead for book sales, for which \$1.00 a copy was personal gain. Dr. Bev also had my permission to give out helps – email, etc.

Feedback has been positive.

Along the way, however, I found my choice of speaker challenged.

Could it be that we CMA women wish for “speaker packaging” in usual form? This year, for certain, was not. From my personal perspective, long-time IW, life-long follower of Jesus, struggling at times with healthy responses to life, I intentionally gave Dr. Bev our invitation. Facing losses too numerous to list, at times tempted to withhold forgiveness, in and out of



periods of depression, wishing to resolve conflict in healthy Christ-like ways, etc., I have faced all these challenges. Where does one go for healthy counsel and help? Sure we go to our pastors. Messages tell us we must. What about the how? Sure we can read books, or go to a counselor, but what about a simple step “one for all”? Having a “professional” Christian speaker come to speak on basic human needs of mind, body, & spirit, seemed simple enough. Expose all, young and older, to the huge choices we must make in life; surely we’ll all be helped!

Do we ever invite speakers who speak to us on the psychological level? If we do, are the speakers men or women? Where is our venue for such? Is it on the local level? I doubt it – we can’t afford it. Do we extend invitations to large gatherings like retreats and conferences? Sounds wonderful and extremely helpful! One attendee at our Spring Retreat 2018 said she found resolution to an eight-year-long struggle, and thanked us for bringing Dr. Bev.

South Atlantic Alliance constituency numbers about 2,500 women. We now have 96 churches (Church Directory 2018). This year less than 350 of us attended retreat. By faith we requested a “sanctified” number of rooms in reservations. We did not meet our “room block,” which broke my heart. Both Evaluation & Questionnaires were distributed with about 1/3 of attendees responding.

Leadership TEAM:

For the first time in my tenure, I have a full team – each position has been filled. Praise the Lord. At retreat I was given two more years, along with Tammy Liston, to serve. Debbie Galdo has filled the vacancy for SC Representative, to the glory of God.

I praise our Lord for a Special and Talented TEAM.

Assistant Director, Debbie Zink, Secretary, Andi Harsey, Treasurer, Tammy Liston, GA State Representative, Yvonne Waters, NC State Representative, Mary Morgan, SC State Representative, Debbie Galdo, and ex-officio member, Karen Noel.



As you may or may not know, elections take place every year, voting alternately on positions (2 years 3 times.) Our TEAM meets for planning three times a year, July, November and just before retreat.

Fall Connections (held in late August and September):

Fall Connections, held in four locations, Charlotte, NC, Raleigh, NC, North Charleston, and Atlanta (Crossroads Bible Church) saw bout 200 ladies gather.

There was a good spirit of love, worship, listening and working. Our hands on project – hygiene bags (50 plus) for young girls in Africa, was huge, with Debbie (assistant director) working overtime. It was not an easy undertaking, but it was very beneficial and will bless 50 special girls in Mali.

Our International speakers were a great blessing, Meredith (CA), Nichole Solvig (Guinea), and Teresa Bill (Congo). Angela Kirk, Envision Atlanta, challenged us at each Connection! We also encouraged ladies to come with their creations to share their creativity & craft. We ask that each vender give 10% of her profits to the Mercy Fund. We gave space to three venders, upon director approval.

We extended training to new local directors during the day.

Monthly Newsletter:

Each month I give time, prayer and effort to our Newsletters. These come in sections: ***From His Heart to Mine, From My Heart to Yours, Love Letters to Pastors' Wives, Clipboard, Finance, and Events.*** Digital sending reaches hundreds of subscribers in this district. Since I cannot get to every church or have time I would like with each lady, I do meet hundreds of subscribers on their computer screens to bless and challenge them. This is a very important part of my position. Events are important, but touching heart-to-heart is MORE. We are eager to increase using this digital age to the greatest of its advantage. Thanks go to our Secretary, Andi, who is both introducing and fine-tuning things in this present-day phenomenon.



A Director's Confession:

Showing loving and kind consideration in all emails, to all questions, and facing out-of-the-box situations is of great worth to the name of Jesus, to my team and all of us.

Leading and being a Christ-like leader to my team is of utmost importance to me.

My prayer is that we keep Jesus front and center. That we exhibit Christ-like manner, generosity, patience and openness, favoring no one above the other, meeting each and every need is paramount.

Number of Churches in our South Atlantic Alliance:

NC (45), SC (15), GA (36) = 96.

We have 29 churches actively participating in GCWomen monthly giving. Over 30 churches are represented at retreat with about 20% participation in Fall Connections.

Since Retreat three new GCWomen groups are in process of being formed. Praise the Lord.

Finances:

Our financial standing is healthy. However, we could do so much MORE with increased participation. Our treasurer will place our financial status on line in her Newsletter site. (Making available soon.)

Gifts, Contributions & Offerings: Our Outfit Monies (\$17,341.35) could have been more had we had more at Retreat. The Craft Fair, Silent Auction, and Walk/Run boost final financial tallies. Offerings taken each session were for the Mercy Fund (operating budget), Paradise Mountain Ministries/Dalat School, and Outfit. The National Project received gifts but was not a specific offering. Year total: \$11,528.56. Praise the Lord! These monies are sent to the National Office.



In addition, over \$800 was given in Gift Cards. We will divide these among our Home Assignment International Workers – expressing our warm love & welcome. I AM thrilled with this wonderful spirit of GIVING.

Challenges:

Increase the number of GCW groups up by 50% - that would be 15 new groups this year!

Increase young adults participation.

Mothers & daughters attending events together could be powerful.

If we have MORE participants, there will be MORE prayer.

If there is MORE interest in events, there will be MORE gifts presented for worldwide work. We seek answers that we might make changes in healthy and loving ways!

Blessings:

Praising our Lord for all THE wonderful believers of South Atlantic. The blessings keep mounting! May our Lord help each one of us fulfill our commitments to His Body right where we are.

In closing:

It has been a good year! Our enthusiasm remains high! Our dreams for all we can be remain bright and focused. Can we do more? Are we on track? We have asked for input in both Evaluations & Questionnaire. As we work together, in tandem with our pastors and their wives, the “sky is the limit” – we will be relevant, growing and continue to BLESS the WORLD. The Apostle Paul’s prayer for the believers at Thessalonica I pray for my dear ladies:

May God our Father himself and our Master Jesus clear the road to you! And may the Master pour on the love so it fills your lives and splashes over on everyone around you...May you be infused with strength and purity, filled with confidence in the presence of God our Father...



July 1, 2017 - June 30, 2018

Fund	Balance Forward	Offerings Received	Subtotal	Expenses Paid	Fund Balance
Mercy (District Expense)	\$9,516.49	\$6,843.98	\$16,360.47	\$9,881.33	\$6,479.14
National Expense	\$0.00	\$975.00	\$975.00	\$975.00	\$0.00
National Project	\$0.00	\$11,528.56	\$11,528.56	\$11,528.56	\$0.00
Outfit	\$22,157.37	\$17,341.35	\$39,498.72	\$39,498.72	\$0.00
Peterson Scholarship	\$1,700.00	\$0.00	\$1,700.00	\$144.00	\$1,556.00
Savings	\$5,020.35	\$1.51	\$5,021.86	\$0.00	\$5,021.86
Total	\$38,394.21	\$36,690.40	\$75,084.61	\$62,027.61	\$13,057.00

RESPECTFULLY SUBMITTED,

Janice

GCW Director SouthAtlantic



Appendix XIII DISTRICT TREASURER REPORT TO DISTRICT CONFERENCE

October 8-10, 2018

Alliance Bible Fellowship Boone, North Carolina

Since our last district conference in 2016, I am pleased to report the following:

1. Another First Class report from our auditor, Franklin & Franklin. The audit of our finances during the years ending December 2016 and 2017 was completed on 17 May of this year. The auditors stated the following in the 2018 report:

“In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of South Atlantic District of the Christian and Missionary Alliance, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America” (Franklin and Franklin, PA).

We are quite pleased that in their opinion our reports for these periods accurately reflected our financial position. We are happy with this statement because it tells us, through the eyes of expert outsiders, that our numbers are accurate in our reports to DEXCOM and delegates. However, I should go deeper: In our auditor’s outbrief, she noted the strength of our internal management controls (those measures taken by the treasurer, bookkeeper, and other staff to prevent fraud and compromise of our financial integrity), and the outstanding capabilities of our Assistant to the District Superintendent (Rev. Bill Jewell during this period), and our Office Manager/Bookkeeper (Tajhia Corl) to conduct our financial transactions and maintain accountability. We also note that Franklin & Franklin uses the face-to-face audit review to make suggestions for improving our accounting and financial management. We aim to improve every year. Finally, you should note that there were no issues in this audit which required a Management Response. This is great news for a treasurer, and indicates the excellence in the management of our district finances by our staff. A copy of the audit is provided to the District Finance Committee and is also available electronically to delegates **at this link:** <https://www.dropbox.com/s/st3i433elubl1sv/2018%20Signed%20Audit%20Report.pdf?dl=0>

2 A small inventory of district property holdings. The district works diligently to sell excess properties or rent them to other church groups when necessary. As of this writing, we have only four (4) properties in this portfolio. This small count includes the church property in Hartwell, GA, which, after title search, was found to be owned by the District, but not listed on our books. This small inventory is important to the district because it frees-up assets which can be reallocated to church planting and extension within the district.

3. Our Excellent Financial Position. Despite my own mis-forecast of church income for the current year, we have been able to hold-down expenses. For the current year, we are \$46,002.00, or 10.67% **behind budget in income** from district churches. However, as of this writing, our expenses for 2018 are \$24,914.30, or 6.5% **below budget**. We are very much in the black, especially when we look at two other indicators: days of cash-on-hand and the debt-to-equity ratio. The first tells us how well we are positioned to weather a future drought of income or a storm of expenses. The second tells us how big the ball-and-chain of corporate debt is, and how that debt affects our freedom of action. As of 31 December 2017, our cash on-hand stood at **194 days**, and our debt-to-equity ratio was **1.5%**. These are both very healthy indicators. Beyond these figures, I anticipate that the district will close 2018 with expenses below budget (despite our lower-than-forecast income from churches), and we will enter 2019 in a very strong position, able to do what God calls us to do in discipling believers, planting churches, and reaching the lost.



To all of the churches and individuals in the South Atlantic District who have given generously to the Mission SAD Fund, I offer my deepest gratitude. Please communicate this to your congregations.

Recommendation #1:

**That Conference approve the January 1 – December 31, 2019 budget of
\$ 713,156.66.**

Recommendation #2:

That Conference authorize DEXCOM to develop and implement the fiscal year 2020 budget with expenses not to exceed

\$748,814.49.

Respectfully Submitted,



Rev. Scott R. Borderud, DTh

South Atlantic District Treasurer



**Proposed 2019
Budget**

INCOME

M SAD Contributions - Churches	\$ 612,000.00
Other Income	\$ 101,156.66

EXPENSES

<u>Congregational Development Ministry</u>	\$ 291,590.00
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<u>Pastoral Care and Development Ministry</u>	\$ 82,328.00
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<u>District Leadership Ministry</u>	\$ 126,943.00
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<u>District Ministry Center</u>	211785
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